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COLLEGE FILES
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Yenching
Correspondence
Haines, S. Deborah
1925-1945

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MISS S. DEBORAH HAINES
600 WEST 20 STREET
OKLAHOMA CITY
OKLAHOMA

Sept 17, 1925

President J. Leighton Stewart
150 Fifth Ave N.Y.C.

My dear President Stewart:

September 26, I have the most
promising opportunity that has
yet come my way - I wish you
were here to make use of it
instead of me. The American
Association of University Women
(Oklahoma City Branch) have
asked me to address them.
Would you like to send them
a word of greeting for me
to read to them? Of course I'll
show some pictures of Yearling.
If there are any new developments

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of particular interest we would like to know about them. Please answer the following questions:

36 1. How many Chinese on the faculty next year? (Approximately.)

58 2. How many foreigners?

3. What have the Chinese done to make the new site & buildings possible?

4. Explain briefly why you think this work for scholarships at Peking is worth while.

I shall surely be glad to have Mr James Lewis come this way but someone I know means more until one becomes acquainted

Cordially & gratefully

S. Deborah Haines -

MISS S. DEBORAH HAINES
600 WEST 20 STREET
OKLAHOMA CITY
OKLAHOMA

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September 26, 1925

Miss S. Deborah Haines
600 West 20th Street
Oklahoma City, Okla.

Dear Miss Haines:

On my last day in New York before starting for the Coast, I am replying to your letter which has been on my desk for several days. I have never been quite as busy as during this past week, which explains why I did not write at once.

Replying to your questions:

(1) We have at present thirty-six Chinese on our regular faculty, with certain others who give lectures, act as tutors, etc.

(2) We have fifty-eight foreigners, also with certain outsiders who give a little help.

(3) The Chinese official who owned the Manchu Prince's Garden, which is the main part of our new campus, contributed himself, one-third of the purchase price. Not only so but several other high officials, without whom it would have been impossible to secure this place, themselves paid all the expenses of feasts and other social features which are a necessary part of such negotiations in China. This probably ran up into several thousand dollars. ✓

(4) We are just beginning to cultivate Chinese with a view to financial assistance. We feel that we had better get a growing concern with tangible evidences of substantial backing before going after them. In the few weeks before I left China, I had received such gifts as the following, all in silver: the chief executive - \$3,000.00; the Governor of the Metropolitan Province - \$1000.00; General Feng Yu Haiang - \$3,000; the promise of a new dormitory costing approximately \$70,000.00 from a group of business men and officials in Tientsin, and several other worthwhile promises. When one realizes that this campaign was begun in the midst of the most violent nationalistic movement that has taken place in China since the Boxer times, it has added significance. My feeling is that the more we can establish a worthwhile university and prove that we are determined to render to the Chinese people the sort of service they need, the more will we in time get general support from them. ✓

(4) The reasons why I am keenly interested in securing scholarships are, first, that the social unit in China being the family instead of the individual, it clashes against Chinese moral standards for a young man or woman to go into a career like Christian service which is not remunerative to the advantage of the family as a whole. ✓

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Those who make such a decision are forced therefore in most cases to give up support from the family. Chinese are accustomed to going in debt or receiving loans from the clan, but because it would be difficult for such people to pay back these loans and also because of disapproval on the part of the clan, they are debarred from this kind of assistance. There are also an increasing number of those who come to us from Government Schools or who have had no contact with organized missionary agencies, but who in becoming Christians would be willing to give themselves to Christian work or some idealistic career, whom we could only keep with us if they had scholarships given on merit, and resources would force them to go to one of the Government Colleges where education is virtually free otherwise. If, therefore, we had a number of scholarships, they could be given only on strict observation and testing by our faculty committee. It would be of very great help in making our University count to the utmost in our task. To meet all the needs of a student, \$150.00 a year would be necessary, although many of them would not need as much as this and the scholarships could be arranged according to the resources of the donor. In all cases, we would be glad to keep such donors informed of the progress of the students receiving the benefit.

Again with cordial regards and hearty appreciation of your
active interest,

Very sincerely yours

JLS:S

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MISS S. DEBORAH HAINES
600 WEST 20 STREET
OKLAHOMA CITY
OKLAHOMA

Nov 26, 1925

my dear Sir:

Am enclosing statement of what I have been attempting and am anticipating doing, in order that you will understand the types of work we are doing.

Am arranging directly with President Stewart and others concerning the scholarships ~~of the~~ ^{our} fund.

If you are planning upon coming this way sometime and will let me know in advance I can arrange for some Sunday pulpit engagements for ~~if~~ you, I am sure.

yours cordially,

S. Deborah Haines

P.S. Regret that I have lost your name, believe it is Mrs G. H. Lewis. S.D.H.

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600 West 20th Street,
Oklahoma City, Okla.
Dec. 1, 1925

My dear friends:

About a year ago, I wrote you a letter in China. Walled-in homes and rickshas have been replaced by bungalows and autos. Instead of those delicious Chinese persimmons, I am now eating oranges, apples and prunes. Instead of those courteous Chinese boys whom I taught in Peking University, I have been drilling with some of our "rambuncious" American youth for our Thanksgiving play and later for the Christmas program.

What a wonderful institution Peking University is! "Yenching" is the Chinese name for Peking. The legal name of Peking University has been changed to Yenching University. This was done because the faculty desire to plant a Christian CHINESE institution. Yenching is an INTERDENOMINATIONAL college. On the faculty, there are 36 Chinese and 58 foreigners. The percentage of Chinese is constantly increasing. It is training the Chinese to train themselves. In China, just as in America, giving money so as not to make the recipient a dependent, is always a problem. Again, there as here, one of the wise expenditures is to make higher education available to those of small financial resources. HOWEVER, I AM NOT ASKING OR ACCEPTING ONE CENT IN BEHALF OF PEKING UNIVERSITY. Nevertheless, I am working, and so are others, to establish a loan fund and scholarships for students there next year.

How can this be done? Last April 1, with \$1500 worth of Oriental goods, I arrived in Oklahoma City. During the summer, \$2000 worth of goods have been received. I have deposited in the bank to date, \$1760.00 from my sales. New shipments are arriving almost every week. All my goods is paid for before I receive it. In this way, I am able to get the best prices.

Here is what I now have for sale:

1. Japanese silk kimonos of rare design and beautiful quality.
2. Swatow linens in all white, best quality.
3. Cross stitch linens made by Chinese women in various missions.
4. Chinese Rugs, -- not merely good rugs but the best obtainable in Peking -- the rug center of the Orient.
5. Beads, "Chokers", Ivory Pendants and the finest Japanese pearls.
6. Antique Embroideries and Modern tapestries, -- many pieces for end tables.
7. Cloisonne vases best quality.

MY CUSTOMERS TELL ME THAT MY PRICES ARE "25% to 200% LOWER THAN ANY IN OKLAHOMA CITY."

Though the major aim of "The Oriental Mission Shop", is to establish scholarships and a loan fund for Peking University students, some immediate needs as follows have been met:

1. 50 vols. on Home Economics sent to Womans College of Peking University.
2. 28 dolls for Christmas sent to the little girls whose mothers make my beautiful cross stitch work.
3. 56 bars of Ivory Soap sent to these same mothers. Soap is very expensive in China and quite a luxury.

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4. A loan, to pay hospital expenses, is being made to a former student who has tuberculosis. He is improving.

5. \$100 paid to support a Christian Chinese Student who is to work among National University Students. He is to do work similar to a Y.M.C.A. Secretary.

In addition, exhibits have been loaned to public schools and to art classes, and a set of toys showing Chinese industries, has been ordered as a gift for the crippled childrens' school here.

If you are near Oklahoma City come to see my goods; if you are far away allow me to send on approval what you want. No one has been asked to buy my goods but I do insist upon you knowing what I have. Though this is a cooperative and philanthropic work, yet I hope it is built upon the best business principles:

1. Value given for value received, no donations accepted.
2. Big "turn over" and small percent of profit.
3. Small overhead expense. We "sleep in the store" Chinese fashion! (Goods are sold from our home.)
4. All goods bought direct from producer.

Because of their cooperation, I desire to express my sincere gratitude to Dr. DeBow of First Methodist Church, to Dr. Sheldon of Pilgrim Congregational Church, to Dean Day of St. Pauls Cathedral (Episcopal), and to Dr. Urch of Central Presbyterian Church. Other ministers of Oklahoma City I am sure will be glad to assist as soon as it is possible for me to explain to them. Regret inability to have seen all of them by this time. I must stay home some of the time to take care of my sales! The American Association of University Women, and the Y.W.C.A. are doing a splendid part in making my work known throughout the state.

Mrs. Louis Wolferz does a great deal of my buying in China; Miss Katherine Gould in California has sold several hundred dollars worth of goods for me; my mother is just as enthusiastic as I am and just as interested. All of these folk# are my partners. We believe that interdenominational, educational mission work expresses Jesus Christ's idea and ideal of love and service.

I have pictures, toys, costumed dolls and other things to loan free to Public School Teachers, Sunday Schools, Art Departments, and Missionary Societies. I have given nearly fifty lectures and talks since I have been home. Let me know if I can help you.

May this Christmas time bring you joy and may 1926 be full of blessings for you and yours.

Cordially,

S. Deborah Haines

S. Deborah Haines

Phone 4-4785.

Manager of the "Oriental Mission Shop"
"All profits for Mission Work"

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September 8, 1926.

President, J. Leighton Stewart
Yenching University,
Peking, China

My dear President Stewart:

While in Colorada Springs this summer I enjoyed meeting and knowing Miss Isabel MacLiesh of Cragmor Sanitarium Colorada Springs Colorada. She was interested in hearing about Yenching and said that she would like to send a boy or girl to college this year. She and I could not be sure whether it would do more good to have this money used as a loan or gift. Think we will leave this matter up to you.

Want to tell you a little more about Miss MacLiesh. She lives on the top of a high hill that looks toward the lovely mountains. She has a charming lady living with her, Miss Norris. These two girls look the picture of health and are about as happy and delightful folk as I ever met. They were my two best customers this last summer. I so hoped that Dr. Luce would visit Colorada Springs while I was there in order that he might meet these ladies and tell them more than I could about Yenching. Miss MacLiesh is a Baptist and Miss Norris is an Episcopalean. I mention this fact in order that you might be able to suggest the most interesting possibilities to them. Miss Norris was talking to a guest and did not tell me that she wanted a part in Yenching. She is so gracious that I am sure she will not resent my telling you about her too. Theirs is a regular David and Jonathan friendship. If these girls could get such letters from the Chinese students as I received last year it would do them lots of good and I am sure their letters would be good for the students. They are young women of the finest type.

Had a most profitable summer in Colorada Springs. Mother joined me during the last ten days there, and we drove home over some rough roads in order to take care of our business interests in northern Okla. Crops are the best in this section that they have been for forty years and many new cars are being bot but not many mortgages are being paid off!

The morning paper says that the Chinese are firing on the British. We never know how much or little significance to attach to news reported in the press from China. Hope Yenching continues on as friendly relations with the Chinese as heretofore.

Yours cordially,

S. Deborah Haines

P.S. These girls have plenty of money - they are T.B. patients and I and sure will be responsive to such a letter as you write. They might take over support of a Chinese professor instead of a student. Believe they will do it year after year.

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Dec. 20, 1926.

My dear President Stewart:-

✓ Enclosed find a letter from our Cragmor friends, Miss MacLiesh and Miss Norris. It thrilled me to pieces to know that Miss MacLiesh will pay \$600- toward Dean Hung's salary. We thought he would be the nicest possible representative for us in China. ✓ Mother and I are sending a check for the same amount. Sent it to Miss MacLiesh; she said she will send it on by Jan. 15 and I have found I can depend upon what she says. I want her to send it in to you but I never could keep a secret and I just couldn't wait two weeks longer before letting you know.

I told Miss Norris that I want her to feel that she is in on this just as much as Miss MacLiesh and I am. Hope if any letters are sent to Miss MacLiesh that Miss Sophie B. Norris will be included. These girls live as two sisters and share practically everything together. ✓ Miss Norris is, as she says, likely in direct possession of no large amount of money but she spends lots and if she gets genuinely interested no telling what she could do for us. Miss MacLiesh is a (Northern) Baptist and very fond of Fosdick, Chas. W. Gill. Miss Norris is an Episcopalean.

My proposition was that I would go thirds with them, - each of us paying \$600- toward Dean Hung's salary. Now this is the very first soliciting for funds that I have ever done so maybe I haven't gone at it in the best way but it is that much better than nothing.

Please do not write to Miss MacLiesh until you receive her check and letter. It should reach you by Mar. 1st.

Dr. Luce writes that he will be here the last of Feb. Mother & I and our friends will do our best to make his visit a success.

The enclosed letter about the mission shop was sent out this Christmas time to our customers.

If I can be of assistance command me.

Yours cordially,

S. Deborah Haines.

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My dear friends:

Christmas Greetings! 1926 has brought us many blessings -- health, happiness and much good fellowship.

The summer in Colorado Springs was a real success. One of my former students from Oklahoma College for Women accompanied me and was a great help to me. Mother came out in August. She is just as young as ever, helping with work, picnicking or sightseeing. On our drive home, through Colorado and Oklahoma we saw buckets of honey stacked high, trucks of cantaloupe enroute to market, great heaps of thrashed wheat in the field. One old farmer said:

"This is just the kind of a crop that we have been getting ready for, for forty years, but we haven't got our cribs built yet". Further South, we saw the cotton fields all green and white. Indeed, we have had a bountiful harvest.

My cousin, Melvin Flickinger, who is living with us this year, is fourteen years old, and in the ninth grade. For recreation, he has a paper route. He has been faithful to it arising at four o'clock. If anyone is searching for the "busiest man" he is sure he can qualify.

From my Yenching (Peking) University students, I hear that Liu Wen Hsia who was in the hospital last Christmas time with tuberculosis, has recovered and returned home. My only girl student has been buying for me in a most efficient way. I pay her a commission. Thus she will be able to earn most of her school expenses.

12/1926
The Mission Shop supports two scholarship students in the Theological Department at Yenching, this year. Also the Shop sent \$200.00 Gold to Yenching for a loan fund in August. We plan to send a like sum for the second semester. These amounts should pay most of the necessary expenses of four students for a school year. Thus The Mission Shop counts that it has a loan fund for four or more students, two scholarship students, and a "buyer" at Yenching. Best of all, a good friend in Colorado, whom I found this summer, offered to support a student. Hence, all together we have eight boys and girls for whom we are responsible attending this great interdenominational University. Such results have been due to the splendid cooperation of many denominations and friends.

The Mission Shop sold more during the past eight months than during the previous year, totalling all together over \$5,900.00. We have increased our stock.

May 1927 bring you joy,

Cordially,

S. Deborah Haines.

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Pasadena, California.
January 28th, 1927.

Miss S. Deborah Haines, Mgr.,
Oriental Mission Shop,
600 West Twentieth Street,
Oklahoma City, Oklahoma.

My dear Miss Haines:-

Thank you for your second note. I have delayed answering because of certain uncertainties in my schedule. Before I send this, I hope I will be able to add the definite dates when I can be with you.

I will also try to send you the list of the names of people which I collected when last in Oklahoma City. These seem to be the main names of people likely to be interested in the Peking University. It would seem that the best first objective would be for me to call upon as many of these people as I possibly could. Our architect is just back from China and we now have drawn to scale a large sheet a yard and a half square, on which we have the whole layout. In addition to that, we have a new bird's-eye-view, and still in addition we have now quite a few pictures. Where I can show these to an individual or a small group, they make a very strong impression such as we have never been able to make before; even those of us who have been acquainted with the whole development (even the architect himself) seem to have a new view of the whole thing since we are able to correlate all the elements in one plan. One big man in Santa Barbara the other day, with whom I spent an hour, said he had never come in contact with a finer development.

As for meetings, the main value of these is to find out the two or three or five or ten people who may be in the meeting who will hear the general statement, and to whom afterwards you can make the specific appeal. You know, of course, that the main Missions that work in the University are the Methodists, Presbyterians, Congregationalists, the London Mission (English Congregationalists), and also the Anglicans (Established Church of England) are united with us informally. We can hardly appeal to Episcopalians in any definite churchly way, but we do go to any one who is a Christian on the ground that we take in from all denominations and send our graduates out to all denominations. Our campus was purchased by a Baptist for \$100,000.

It would help a great deal if you could go over the list of names that I send you and arrange them, so to speak, geographically. That is, take those who are in down town offices, and under the name of the office building, place the name of each one in that building. Then for women and others who are in outlying districts, it helps to group their names so that they could be taken on one trip if possible. A friend has done this here with great helpfulness.

Pasadena is a city of great distances and we have found

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Miss Haines - Page two.

three or four owners of automobiles who will loan their automobiles with chauffeur or drive themselves, for a half day or a day at a time. One man here will be giving me a total of five or six days as his contribution to Peking University. I have never been long enough in one place as yet to learn to drive an automobile, for which I am very sorry.

You will be glad to know that in spite of troublous times, the University has advanced to a great place of national prestige and importance in China, and the best view of the situation is that these difficult times, which are indeed serious and may be more serious before they pass over, eventually will pass over and now is the time to plan for the greater day ahead.

I wish I could spend some time in Oklahoma City, but since the sudden and tragic death of Mr. Lewis, the whole field work of the University in this land between Boston and San Diego falls upon me.

My address until about February tenth will be here, care of Mr. C. J. Hall, Pacific-Southwest Bank, Pasadena.

I was greatly interested in your Christmas letter. It is a wonderful work that you are doing.

With most cordial greetings to your mother, and appreciating deeply your fellowship in this inspiring task, believe me,

Sincerely yours,

0776

MAY 14 1927

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street

Oklahoma City, Okla.

*Lucia typed
May 26/27*

May 11/27

American Office of Yenching University
150 Fifth Ave. N. Y. C.

My dear friends,

Last January Dr. H. W. Luce was our guest and I was thankful for the opportunity to plan his program & introduce him to the most prominent people in our city. As we have not heard from him since he left we fear that he or his wife are ill - will you please let us know?

I hope Mrs. E. K. Gaylord 200 W. 19 St Okla City who shared half the expense of a dinner given in Dr. Luce's honor has received a note of thanks either from Dr. Luce or from your office. Her interest and sympathy are worth cultivating & I have been afraid to ask her, lest she would say she had not!

For some reason, I have not received the Yenching Bulletin sent out from your office for the past three months & I miss it. I thought perhaps it was due to Mr Lewis death that it had been discontinued until I heard that others are receiving theirs.

Cordially

S. Deborah Haines.

0777

May 25, 1927.

Miss Deborah Haines
600 West 20th Street
Oklahoma City, Okla

My dear Miss Haines:

I wrote you from somewhere in the middle west, but I fear you did not get my letter. I have not actually written Mrs. Gaylord, but I was phoning just before the train and sent my hearty thanks. I certainly did appreciate to the full all you and your mother did, and all that Mrs. Gaylord did. Indeed, I think it was a very wonderful thing that she should have cooperated in such a fine way before she had known me personally. I had intended to write from her, but the day I reached here we were plunged into trustees and other committee meetings, and I also found our office in the process of reorganization, so that it has been absolutely impossible to do all that we wanted to do in the midst of this rather strenuous period.

We find people were never so keen to hear about China and never so unwilling to actually help China. I take it that you have received the last Peking News, though I enclose another copy to make sure that you have seen it. Although this edition was printed a month ago, the same quiet situation prevails at Peking, and there is every hope that the academic year will close without interruption.

This May Peking News is the first one since January, which latter copy I think you have.

I will be writing to Mr. and Mrs. Gaylord in this mail so you can be assured that they have direct word from me, I trust by the time you receive this letter.

The building operations are continuing at Yenching, and if our information is correct four main buildings are under way; namely, the chapel, the gymnasium, the infirmary and a recitation hall.

While these are troublous times in China, I think of them as the lashing of the waves in a storm, but the under currents are deep and strong and moving forward.

Vernon Nash is in this country. It has been decided that the School of Journalism will not continue unless we can secure \$10,000 a year to back it. We are in the midst of endeavoring to secure this fund, and some items in the problem look very hopeful.

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Miss Deborah Haines.

5/25/27.

Our daughter, Emmavil Severinghaus, and her husband leave Peking today to return via the Mediterranean. We have just taken an apartment on 112th Street and we hope to be together during this next year.

All of those on our Oklahoma City list will receive the Peking News, and I will hope to write each one of those who are likely to be most interested as soon as I find it possible.

I agree with you that it would be better often-times if we could stay longer in a place, and one of our hardest tasks is to know how to really divide up our time. We often have to make up our schedule a long time ahead and it is sometimes very difficult to know how to make it out. I think, however, there is the beginning of friendship in the hearts of some of the people, and in due time I hope we may renew it.

Appreciating deeply the interest of your mother and yourself in the Yenching task, and hoping I may hear from you from time to time, believe me,

Appreciatively yours,

Henry W. Luce
Vice-President

BR
Encl.

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ORIENTAL MISSION SHOP

July 12, 1927.

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Treasurers
Office

Pres. J. L. Stuart,
Yenching University,
Peking, China.

My dear Dr. Stuart:

About six weeks ago, Mr. Wee made a special trip down to Okla city from Wichita to see Miss Norris whom he did not know lives in Colo. Springs. He was very anxious to know in behalf of the New York Office if Miss Mac Liesh and I are going to continue with 2/3 of Dean Hung's salary. I told him I do not know.

During the past few weeks, Mr. Nash has been writing me about coming to Colo. Spring. I supposed his purpose was to make new connections for Yenching but after his arrival, he informed me it was mostly to see those who were formerly interested. It has been a genuine pleasure to see Mr. Nash, to hear of the marvelous development of Yenching (and he has put that before his own special interests) and to hear of his splendid project for a School of Journalism.

He said that you are very anxious to know what Miss MacLiesh and I are going to do concerning Dean Hung's salary. I took Mr. Nash out to see Miss Mac Liesh and Miss Norris and we had a most joyful two hours, full of "peps" and enthusiasm. (I have accidently found out that Miss Mac Liesh's father is a big partner in the firm Carson, Scott & Harrie of Chicago and that he has previously been interested in a Chinese boy educated here in America) Miss Norris gave us the name of an aunt who goes to China and who has plenty of cash. Miss Norris' interests were aroused more than ever before.

Miss Mac Liesh and I have agreed to try to find a third prtty to carry the other 1/3 of Dean Hung's salary. We want to make this party feel that the whole thing depends on them and perhaps let them send our checks in. If we do not find such a person by September 1st, we will write you what we will do anyway. Mr. Nash that you'd be glad to know this much.

Do you prefer that what we send goes through the new york office? If so we will send it that way. If it makes no difference we prefer to send it to you direct. It seems a bit more our own project - "The Mission Shop" may get into competition with the New York Office to see which headquarters can send in the most money.

It would be nice if Dean Hung would send some Kodak pictures of himself and family to Miss Norris and MacLiesh. They are the jolliest happiest girls I ever saw to be bedfast most of the time.

Mr. Nash makes a most favourable impression in behalf of Yenching.

Cordially

(Sgd) S. Deborah Haines

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PEKING UNIVERSITY
PEKING, CHINA

Haines

OFFICE OF THE EXECUTIVE SECRETARY

150 FIFTH AVENUE
NEW YORK

Box 768, Las Cruces, N.M.,
July 18, 1927.

Aug 27
Dear Miss McCoy:-

Herewith my expense account for the first two weeks of July; it is probably my last for some time. Please pass it on to Miss Lane or the proper person to handle it.

Two other requests: (1) I've misplaced the letter with Mr. Evans' address in California. Please send it to me here. (2) I need to know definitely whether the office cabled Dr. Stuart or not concerning the coming of Dean Williams; if they have not, I would want to send a message myself.

My last day at Colo. Springs, Miss Haines with the approval of Miss MacLiesh wrote Dr. Stuart that he could count on their \$1,200 each for another year. She is one of those folks who is determined apparently to send her money out direct. She is quite hopeful that the other third will be found so that Dean Hung's entire support be carried.

*As ever
Vernon Nash*

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Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street
Oklahoma City, Okla.

Oct 19, 1927

Mr. J. Soughton Stewart
President of Yenching University
150 Fifth Ave N.Y.C.

My dear Mr. Stewart:

It is quite thrilling to hear that you are now on this side of the globe. Surely appreciate your splendid letter. Wonder why boat letters are a little nicer than others?

Today mother is going down to Dallas to buy 100 head of sheep. Within the next few days I will be going out to Eastern Okla to help locate said sheep on our farm. (Hence wanted to get my correspondence answered up before I leave) These farms of ours have not paid taxes hence alone interest. We want to get them organized with some animal industry in order to get them on a paying basis so that we can sell them and be rid of the trouble of them. Mother says she is so glad we got the farms before we are old, because if we were old, they certainly would be hard to take care of - located 100 miles apart and 200 miles from Okla. City! I'm just telling you about our troubles financially so that you will not think

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you are the only one who has any! Ours are small compared to yours but six farms is quite a job for two young ladies like mother and me.

Of course, Mr. Stewart we are hoping that business or recreation will bring you Oklahoma City-ward during your American so-journ. We have been doing our best to get Okla. City ready for you. Our 100,000 population has grown to 150,000 during past six months. There is plenty of money here, Yenching has quite a few friends here through Mr. Lucas' visit and other means. If you can let me know long enough in advance, I can get some good speaking engagements for you. Under four weeks it is difficult to get more than minor engagements because of Bishops and other dignitaries getting booked ahead. If Mr. Nash could come with you, that would be splendid and mother and I will do all in our power to make your visit a success.

There is one very wealthy newspaper man here whose wife (a former Y. W. Secy) as well as himself are much interested in Yenching. They are waiting for assurance that Yenching is strong enough to withstand the Chinese revolutions. When these good people are sure that it is a really permanent educational institution, they are ready.

Have had some sad news from ^{spring, Colo.} Miss Isabel Mac Lisch Cragmon. Her chum, Miss Morris writes me that Miss Mac Lisch has just recently developed tuberculosis of the eyes. She has always

done a great deal of reading as this is a severe
leas to her, mother & I had several such
delightful visits with them this summer.

My shop is going nicely. Now have
ten shops that take my goods for me and
sell on 25% commission. I have about
\$2000. worth of goods on hands. All debts paid
except \$200. that shop our mother & me. If
our other business allowed us time and so
that I could make direct sales, profits
would be larger but selling on consign-
ment keeps down my overhead expense
& makes it possible for me to continue
when otherwise I could not.

We are most earnestly desiring good things
for Yenching. Several efforts that I made to
find a third party to take the other 1/3 of
Mr. Hing's salary were not successful.

Though I am anxious for you to
raise the necessary funds, do hope you
will not do more than your health and
strength will stand. Wish someone near
you would tell you that quite often! We
can sometimes do more by doing less. Then
of course we do not have to do all that
ever needs to be done anyway. I dare say
these things because the Peking friends who
often say them to you are far away -

most cordially & sincerely

S. J. Bonahain Haines.

October 24, 1927

Dear Miss Haines:

Your good letter has come and it is certainly very tempting. I shall, therefore, plan at least tentatively to return to China through Oklahoma, which will probably put me there some time early in January. This is only a preliminary indication of my eager desire to cooperate in the promising lines you suggest, my main reason for writing being to send you the two enclosed photographs of the Hung family which have just reached me this morning. They reached my desk in Peking the morning after I left, I having decided to start a day earlier than first planned.

I am sending two copies to Miss MacLiesh also.

I shall write more fully later as my plans take shape.

With cordial regards to your mother and with best wishes for all your rather unique activities, I am

Very sincerely yours,

Miss S. Deborah Haines
600 West 20th Street
Oklahoma City, Okla.

JLS:LM

0785

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentyfifth Street
Oklahoma City, Okla.

Star Route

Akins Okla.

April 13, 1928

Mrs Franklin Warner
415 Lexington Ave N.Y.C.

My dear Mr. Warner:

Your letter to me at 600 W-20 Okla
City was forwarded & reached me
too late to make reply to you in
Okla City.

Mother & I are now out at our
sheep ranch at above address - have
been most of time since Sept & will
be for next year. We still have our
house in Okla City but are rarely there
but for a few days.

No I did not know Pres. Stewart
was still in Okla. He had made
arrangements to come to Okla City
with date for me to make appoint-

0786

v.

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street

Oklahoma City, Okla.

ments for him and all. Had a letter from N.Y. office canceling it & that is all I know.

Several of us in Okla City made a great effort to get yearling before the most influential folk of the city a year or so ago but publicity from N.Y. office is so lacking that it would really seem wise to me to let Okla City go until funds & speakers are sufficient to maintain continuity of interest through visitors and the printed page. Many folks ask me about yearling and all I can tell them is that I have heard nothing (except your letter) since Xmas. First hand information will

0787

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street

Oklahoma City, Okla.

be listened to.

Since Mr. Gamble has provided so adequately for a loan fund for Yearling, mother and I have decided to discontinue our contribution to that fund. This does not mean that our interest has withered. If Miss Sahbel Mc Lisch Craquore Colo can be persuaded to continue her \$600- to Dean Hume's salary, we will also continue ours for next year. I understand hers for this year is not paid.

I would be very grateful to know how Mr. Vernon Nash is progressing with his School of Journalism & if he returns to China in Sept.

I did not receive the material you said you were sending except enclosed list. I did not know about any plans for \$400,000- or any achievements - Cordially

S. Deborah Haines

0788

Star Route

Stairs Okla.

Aug 11, 1925

Olin D. Wannamaker

150 Fifth Ave

N. Y. C.

My dear Sir:

Time is available as I
will answer your letter
at once.

It is against mother's
and my custom to make
pledges to anything unless
we pay them at the time
we make them - since we

0789

2.
have no outstanding bills we
began on this \$600 a year in order
to start Miss Mac Lish. We want
and expect to continue with it
providing she will & I believe she
will. We (mother & I) want you to
understand (that may sound impolite
but I do not mean it so!) that
we are not financially in Miss
I label Mac Lish class. I understand
that her father is a millionaire &
a member of Carson Scott Prairie
firm. We thought that this contact
with Yenching - might mean

0790

much more than just this
to Yenching, if we could
interest Miss Mac Gish. She
is intensely interested. She has
just built a new home & that
has meant that her allowance
was hardly sufficient but she
met her Yenching promise.
She has had a dreadful time
with T. B. of the eyes for past
six months but is much
improved. She writes occasional
letters and her friend writes for
her sometimes.

0791

4.

Money matters are exceeding
close with us just now
due to a trade for our ranch
in which we must pay considerable
cash difference. Nevertheless if
Miss Mac Siesh will renew
her pledge for 1928-1929, I
will break my rule and promise
to send in \$600 to the New
York office by Jan 1st 1929.
We have always felt we were
sort of partners in this
activity. You may write
Miss M^e what I have said. I
have written her a "yanking letter"
recently.

Cordially

S. Deborah Haines
600 W. 20
Okla. City, Okla

Please use
this address →

0792

Haines, Miss S. Deborah
600 W. 20th
Oklahoma City, Okla.

8-11-28

1928 Campaign -
Pledge \$600 for Salary of Wm. Hung

Gift received	5/18/28
Receipt slip #	_____
Entered on control record	✓
" " acct. card	✓
" " centr. list	✓
Serial No. on L. and card	420 ✓
Pledge signal attached	✓
X-file cards	✓
Letter ack. sent	4/4/28
Checked for O. L.	✓
" " class card	✓
" " stencil	✓

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0793

COPY

Star Route
Akins, Okla.
August 11, 1928

Olin D. Wannamaker
150 Fifth Avenue
N. Y. C.

My dear Sir:

Time is available so I will answer your letter at once.

It is against mother's and my custom to make pledges to anything unless we pay them at the time we make them since we have no outstanding bills. We began on this \$600 a year in order to start Miss MacLiesh. We want and expect to continue with it providing she will and I believe she will. We (Mother and I) want you to understand (that may sound impolite but I do not mean it so!) that we are not financially in Miss Ishbel MacLiesh's class. I understand that her father is a millionaire and a member of Carson Scott Prairie firm. We thought that this contact with Yenching might mean much more than just this to Yenching, if we could interest Miss MacLiesh. She is intensely interested. She has just built a new home and that has meant that her allowance was hardly sufficient but she met her Yenching promise. She has had a dreadful time with T. B. of the eyes for past six months but is much improved. She writes occasional letters and her friend writes for her sometimes.

Money matters are exceedingly close with us just now due to a trade for our ranch in which we must pay considerable cash difference. Nevertheless if Miss MacLiesh will renew her pledge for 1928-29, I will break my rule and promise to send in \$600 to the New York office by Jan. 1st, 1929. We have always felt we were sort of partners in this activity. You may write Miss MacLiesh what I have said. I have written her a "Yenching" letter recently.

Cordially,

(Signed) S. Deborah Haines
600 W. 20
Oklahoma City, Okla.

0794

Star Route Atkins Okla
Sept 14, 1928

My dear Mrs. Boutton =

Thank you for your
nice note & letter = Delighted
to hear that Miss Mac Lish
& Miss Lasell plan to
continue. Am enclosing
check for \$600 - our
payment for this year.
Miss Mac Lish usually does
twice as much as expected.

would certainly think
it a great oversight & a
genuine financial mistake
if Dean Huntington does not
plan to go to Colo. Springs
to call upon them while
he is here in America.

0795

Also there ought to be
some way to get to
call upon Mr. Mac Lish -
perhaps if Dean Hony &
your most persuasive & y
man could call upon him
Mr & Mrs Mac Lish live
in suburbs of Chicago &
he has supported a Chinese
student in America or
something of that kind.
Mr. Mac Lish is one of Carson
Scott Prairie Co. of Ill. I
understand. He is very
friendly toward China.
Mrs Mac Lish is a Baptist & interest
in mission work. not narrow
Baptist however. very liberal.
most cordially

S. Deborah Haines.

Haines, Miss S. Deborah

600 West 20th St.,
Oklahoma City, Okla.

Sept. 17, 1928

\$600 payment of pledge on 1928 Camp.-Sal. of Wm. Hung
for 1928-1929

Gift received	9-17-28
Receipt clip #	2156
Entered on central record	✓
" " class card	✓
" " stencil	✓
Serial file on L. card	#420
Pledge slip attached	—
X-file card	✓
Letter ack. sent	9-19-28
Checked for O. L.	
" " class card	
" " stencil	

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YENCHING UNIVERSITY

(Incorporated 1889 as Peking University)

燕 京 大 學

PEKING, CHINA

Christian — International — Co-educational

AMERICAN OFFICE

150 FIFTH AVENUE

NEW YORK CITY

OLIN D. WANNAMAKER
Assistant to the President

OFFICERS OF THE UNIVERSITY

J. LEIGHTON STUART
President

WU LEI-CHUAN
Vice-President

HENRY W. LUCE
Vice-President in America

OFFICERS OF THE TRUSTEES

FRANKLIN H. WARNER, President
WILLIAM P. SCHELL, Vice-President
MRS. J. M. AVANN, Vice-President
E. M. MCBRIER, Treasurer
ERIC M. NORTH, Assistant Treasurer

B. A. GARSIDE
Secretary and Assistant Treasurer

December 20, 1928.

Miss Deborah Haines,
600 West 20th Street,
Oklahoma City, Oklahoma.

My dear Miss Haines:

We have been hoping for a reply to our letter inviting you to attend the dedication exercises of Yenching University at Peking, China in the autumn of 1929. Since our last communication we have news from President Stuart that the exercises will take place September 27th to October 1st, 1929. A number of friends of the University have signified their desire to attend. We earnestly hope that you may be among those present.

We realize that nine months lie between us and the date of these exercises, and that it may not be possible for you to determine at this time whether you can go to China for the event. On the other hand, we should like to know as soon as possible just how many intend to make the trip so that the best possible arrangements may be made for their comfort and enjoyment. We should be glad to hear from you whether you know definitely that you can or cannot go or whether your plans are still in abeyance. In the latter case we shall be glad, if you so desire, to write you at any date you may name, bringing the matter again to your attention.

For your convenience we repeat here the three questions asked in our previous letter.

- (a) Will you consider arranging to attend the exercises at the time designated? *Been considering it but believe it will be impossible. Mother & I want to go.*
- (b) Would you be interested in going with other friends, as a "party" or would you prefer to go at your own convenience? *would like to go with Yenching party*
- (c) Can we be of any service in the matter of reservations, or in any other way? *Think we cannot go - will you be able to get special rates?*

Since we do not wish to annoy you by repeated inquiries we shall conclude, if you do not reply to the present letter, that you will not find it possible to attend the exercises. Please feel free, however, to write us for detailed information if anything that we can do may facilitate you in reaching a decision. No matter whether you are able to see the University or not during the coming year, we know you will be happy to learn that its enrollment is slightly in excess of seven hundred students and that all conditions are favorable for its maximum service to the cause of Christian education in China.

Sincerely yours,

E. M. MCBRIER, Chairman
FRANKLIN H. WARNER
O. D. WANNAMAKER

Per *EMM*

You must count that we are not going, but if you'll let me know about arrangements there is a small chance that we might go. If business here would allow it we certainly would go. cordially

S. Deborah Haines.

0798

COPY

457 Washington Avenue,
Brooklyn, N.Y. Sept. 4, 1929.

Dear Miss Haines:-

Thank you very much indeed for your note written to me as chairman of the Committee on Loans, Scholarships and Self Help in Yenching. I have been succeeded in that position by Mr. C. F. Chou, a former Tsing Hua teacher, of whom we are expecting a great deal.

Nevertheless, since the Committee took action on my suggestion some months ago, I am quite sure that what they will do with the Haines fund is to use it as a scholarship. It is generous of you to allow it to be used at the discretion of the Committee, and you may count on them to use it wisely and constructively. The income ought to be about \$80 a year, which will mean a great deal to some struggling fellow. I think it can be used better than in loans, which are so well provided for by our two other funds. It may be that the income will be even larger, since Mr. Tsai sometimes is able to find very safe interest of 9% in Peking. That is one advantage of having the money invested in Peking rather than in New York. If we can collect all the debts in arrears, the capital will be over \$1600 Mex.

I am sending your note, together with a copy of this reply to Mr. Chou, and also a copy of my reply to the New York Office so that they may be kept up-to-date.

I am sure that Mr. Chou will write you from time to time as to the conditions of the Loans and Scholarships in Yenching, and also that each year the Haines Scholar will write you a personal note of thanks. The Committee has always encouraged them to do this.

Again with my thanks for the generosity of you and your Mother, I am

Cordially yours,

/s/ Richard H. Ritter

Miss Deborah Haines,
600 W. 20th St.,
Oklahoma City, Okla.

Copies to
Mr. Chou
Mr. Garside

0799

Star Route Atkins Okla

Sept 8, 1929 -

Yenching Ind. Headquarters -
150 Fifth Ave
N. Y. C.

My dear Sirs:
As Sept. is here again
mother & I are wondering if
Yenching is quite wealthy &
comfortable or if there is yet
room for profitable investment!

Miss Isabel Mc Lisch, Raymor
Colo., a friend of hers & mother
have been sending \$600 - each
toward Dean Hung's salary.
I understand Dean Hung is to
be in Amc. again this winter.
Is not his salary taken care of
by that Rocka fellow foundation
or by that Oriental Research
Yale fund or whatever it is.
If so, I wondered if it would
be nice to transfer our gifts
to a Chinese professor who is
teaching in China. No doubt the
heathen in America need Dean
Hung's help but I'm sure ~~both~~

0800

both Miss M^{rs} Lish & mother would
like to contribute to something not
already covered by another
arrangement. I have never
mentioned this to Miss M^{rs} Lish
for I do not know what were
the facts. Am sure we would
appreciate knowing.

we are willing to renew
our \$600. subscription if Miss
M^{rs} Lish & her friend will -

Yours in interest of better
things for China -

Sincerely

S. Deborah James.

September 20, 1929

Dear Dr. Stuart:

The enclosed copies of correspondence regarding the transfer of Miss Haines' and the other gifts for Professor Hung's salary to some Chinese professor in China will be self-explanatory.

Mr. Garside tells me that, as a matter of fact, Mr. Hung's salary is already being provided for out of the Harvard-Yenching funds so that, for the records of the Promotional Office, all we shall need is the name of the teacher who is now receiving the contributions from Miss Haines and the others.

I am wishing I might be at Yenching a week from now. I hope we shall have full accounts of the happenings at the Opening. Mr. McBrier is sending back such interesting letters about his party's trip so far. I hope he will tell us his version of the events from September 27th to October 1st and take a lot of moving pictures for us to see.

With best wishes for you all during these busy days, I am

Sincerely,

Dr. J. L. Stuart
Yenching University
Peping, China.

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September 20, 1929

My dear Miss Haines:

We are sorry to have delayed so long an answer to your letter of September 8th regarding the possibility of transferring the payments toward Professor William Hung's salary to some other Chinese actually teaching in China.

We are sure there can be no objection to this arrangement, for this year at least while Mr. Hung is here in America in the interests of the Harvard-Yenching Institute of Chinese Studies. Undoubtedly he would be quite willing to co-operate with you by relinquishing his right to this contribution, and presumably his salary can be cared for from the funds for the Harvard-Yenching Institute.

We are writing to President Stuart today, asking him if the committee at Yenching which has charge of such matters will name some Chinese teacher who may be the recipient of the continuation of the generous gifts of yourself and the other ladies. We shall let you know as soon as we hear from him just who has been decided upon as Professor Hung's successor to your interest. When Professor Hung returns to Yenching you may wish to resume the contributions in his favor, so we are suggesting to Dr. Stuart that this may be the case.

In your letter you mention only yourself, your mother, and Miss MacLiesh as the contributors to this fund. Do you not expect Miss Lasell to continue to help you in this generous gift?

With best wishes from the Yenching office, I am

Very sincerely yours,

Miss Deborah S. Haines
Star Route, Akins, Okla.

P.S. We are wondering if you expect to return for the winter to your Oklahoma City address. Please let us know so that no mail may go astray.

copy to JLS

0803

Lasell &
MacLeish

October 30, 1929

CU
Dec. 15

MEMO TO MR. WANNAMAKER:

With regard to your memo as to whether or not it would be well to write Miss MacLeish and Miss Lasell, asking them to renew their pledges toward the support of William Hung, the fact that Miss MacLeish already has an outstanding pledge of \$1000, the next instalment of which will not be due until April 1930, may have a bearing on this. This pledge was made toward the 1928 Campaign-undesignated funds to be paid over a period of five years. Previous to that she had been giving \$600 annually for William Hung, the last payment in this direction being in February 1929, for the year 1928-1929.

Miss Lasell's last gift of \$600 for Wm. Hung was made in November 1928, so that it has not been quite a year since she made a gift to Yenching.

I am wondering if it would not be better to wait until we have a reply from Dr. Stuart to my letter of Sept. 20, 1929, to Miss Haines, a copy of which went to him with an accompanying letter asking for the name of the teacher at Yenching who is now receiving the contributions from these ladies while Mr. Hung is in America. If he answered as soon as he received the two letters, we should have a reply about November 15th. What would you think of waiting, at least until that date, before taking up a renewal from these three ladies?

L. Mc.

ODW approved

0804

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street
Oklahoma City, Okla.

Star Route Akins Okla
Dec 13, 1929.

Mr. J. Leighton Stewart
President of Yenching University
150 Fifth Ave N. Y. C.

My dear Mr. Stewart =

In September or October, since I had no notice from your office, I wrote in hoping to start the ball rolling, about Dean Hung's salary. I wanted the office to know that our \$600- was ready at that time if they would obtain Miss Mac Lish's and her friends. I suggested a change to another faculty member in order that your office would have an excuse for communicating with Miss Mac Lish. She and I were business friends at first and we have had no correspondence during the past year. I hesitated writing her again about Yenching, lest she think me interested in her more because of her money gifts than for her own splendid personality. Indeed, I know what "the usual errand" is

0805

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street

Oklahoma City, Okla.

and now trying it is upon you. Sincerely regret that there isn't managerial ability such in America, so that you can go ahead with your work there without financial handicaps.

Mother and I greatly enjoyed the booklets, newspapers and pictures of the dedication. It must have been most impressive. How thrilling is the achievement that is already yours!

You see we are now trying to do a little piece of missionary work ourselves. To realize how difficult ours is, you would really have to see it. We too are meeting foreigners - who do not believe education is important - who do not understand modern medicine - who are very suspicious - who often go to bed hungry and who know little about clothes or sanitation. When we realize that all these obstacles plus finance had to be met by yearning, then viewing your accomplishments, we call them miracles. Out here in the hills among "the mountain

0806

Oriental Mission Shop

Miss S. Deborah Haines, Mgr.

600 West Twentieth Street

Oklahoma City, Okla.

whites" (I loathe that name as I do "Heather Chinese") it is as different from the rest of the state as is America and England. Should you come to this part of the state, I could do very little for you financially with folk here. If you can plan to come to Okla. City, I would be there and do my best to see that you meet some of the most influential people. Since our home is no longer there, I could not do all that I otherwise would like to do for you. The other times when you were in America, I hoped so much to see you again, but this time, I am not going to expect you until I have more exact news about your plans.

This Christmas Season carries mother's and my greetings to you and our assurance of continued interest in all the fine things Yearling typifies.

Cordially,

S. Deborah Haines

Star Route Atkins Okla.

0807

man

March 21, 1930

My dear Miss Haines:

Doctor Stuart has been in this city relatively little of the time since he arrived from China in the middle of December. He is engaged in a very strenuous effort to raise certain funds required by the University and has been all over the country from California to Massachusetts. I succeeded in learning from him, however, that he wrote you suggesting that the contribution you and the two other ladies have been so generously making to cover the salary of Professor William Hung should now be transferred to the salary of Professor S.F. Wang. I hope you received this letter.

for 1929-30 one
Supp JLS

I am writing to Miss Lasell and Miss MacLeish. We are all grateful to know that your contribution of \$600 toward one professor's salary is offered for another year. I trust I may be able to report to you in the very near future that the other two ladies are also renewing their pledge.

It is certainly unfortunate that Doctor Stuart is not likely to come to the Southwest on this visit and will therefore not have the pleasure of seeing you and your mother. The financial condition of the country is making the task of raising money this time much more difficult even than usual.

Sincerely yours,

Assistant to the President

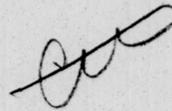
Miss S. Deborah Haines
Star Route
Akins, Okla.

CDW:KK

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Haines



May 20, 1930

My dear Miss Haines:

I regret to say that Miss Lasell replied to our inquiry about renewing her contribution of \$600 that other obligations would render this impossible for the coming year. She sent a check for \$100 saying that this would be all she would be able to give for the next year. We have received from Miss MacLeish a pledge for \$600. This gives us \$700 toward the \$1,800 of the salary.

Will it be possible for you and your mother to renew your generous share of this special item of our budget for the coming year? I hope this may be possible. Meanwhile we are endeavoring to secure contributions from other sources to make up for the \$500 lacking in the gift which Miss Lasell will be able to make.

Hoping that you may find it possible to stay by us for another year, I remain

Gratefully yours,

Assistant to the President

Miss Deborah Haines
Star Route
Akins, Okla.

ODW:KK

0809

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Mrs. Hannah J. Haines

Miss S. Deborah Haines

Fair Oaks Stock Farm

Atkins, Oklahoma

June 26, 1930

To Board of Trustees, Yenching University,
New York City -

It is my purpose to
continue ~~you~~ contributing
Six Hundred Dollars a year toward
Yenching University providing
the publicity end of the work
is better handled in New York City.
I do not make this as a pledge.
I will be able to make the
next payment Sept 1930 I
suspect.

yours truly

∴ we can't record
this as such

S. Deborah Haines.

²⁰⁰
Miss Haines should have a notice sent
her each Sept 1st together with a friendly letter.
George S. Conant

0810

Mrs. Hannah F. Haines

Miss S. Deborah Haines

Fair Oaks Stock Farm

Akins, Oklahoma

July 19, 1930

Yenching University
150 Fifth Ave
N. Y. C.

Dear Sirs:

enclosed find check for
\$600 — to be used as Trustees
are fit — for benefit of University.

Cordially

S. Deborah Haines -

0811

M M J 1 5 4 3 5

Haines, Miss Deborah
Akims, Okla.

July 23, 1930

\$600 - 1930 Camp - Lending.

Gift received	7-23-30
Receipt slip #	2822
Entered on control record	✓
" " acct. card	✓
" " contr. list	✓
Serial No. on L. and card	1056 ✓
Pledge signal attached	—
X-file cards:	
Letter ack. sent	7-23-30
Checked for O. L.	✓
" " class card	ML ✓
" " stencil	Renewal ✓

Office + Covenant

08 12

Mrs. Hannah F. Flaines

Miss S. Deborah Flaines

Fair Oaks Stock Farm

Akins, Oklahoma

Jan 12, 1931

Mr. Olin Wanamaker
150 Fifth Ave
New York City -

My dear Mr. Wanamaker:

If I were not exceedingly interested in youching, I would not write this letter. However, the fact that I am interested does not prove that I know anything about what I am talking about. The incident that caused me to write it is the last piece of literature that I received and the air plane and taxi trip that the Colo. man made down here to see me. Plenty is being spent on advertizing or publicity so that folks ought to really know something about the school but all I know is general facts and the specific little things that make a place seem human I do not know although I correspond with several of the

0813

faculty and former students. I get the weekly bulletin that tells that so & so is going to speak, such & such meetings are to be held. As a weekly bulletin for students & faculty on the campus it is exactly what it should be. But it does not reveal aims, or accomplishments - or the soul of that school.

After teaching 4½ months in Yenching I returned to Amc. via Japan and stopped - three days at Oni mission in Japan. Their little paper "Mustard Seed" makes me feel that I am thoroughly posted on what has been going on there since my visit. It is personal incidents and almost like a personal letter to me. No one in New York can write up such publicity as that.

Some clever Chinese student with the help of journalism department could show us a fresh view of Yenching Campus once in a while - mail these to us in America. I want to have a peek into the industrial center, into the faculty

Mrs. Hannah F. Haines

Miss S. Deborah Haines

Fair Oaks Stock Farm
Atkins, Oklahoma

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discussion groups - Hear some of the
 good things said at the Fellowship
meetings, hear of some of the
good news & difficulties about finances,
 know more about Bible discussion
groups that meet with the faculty
members, know of the visitors on
Yenching campus & what inspiration
they bring to the campus, hear
 about athletic & oratorical victories &
defeats, know about the new brides
 & new babies - about the research being
developed, about co-operation with
other colleges & institutions - I feel
 that something like this would
pay financially in developing new
friends for Yenching & ~~the~~ keeping
us old friends warmed up & such
 a thing beneath the dignity of the
university? - Am I wrong? Send this
 on to President Stewart with my
 kindest regards if you wish to.

Cordially

S. Deborah James -

Mrs. Hannah F. Haines

Miss S. Deborah Haines

Fair Oaks Stock Farm
Akins, Oklahoma

[Faint, mostly illegible handwritten text, possibly a letter or account, covering the majority of the page.]

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0817

January 20, 1931

My dear Miss Haines:

I appreciate the sincere interest in Yenching and the generous spirit of cooperation which prompted you in writing your letter of January 12th. I am sending the letter to President Stuart together with a copy of my reply. I know he would wish to communicate with you, but he may not do so if he agrees in the main with my answer, since he happens to be under extreme pressure at the present time and is writing us only absolutely necessary letters. Both he and I are so grateful to you for your interest that we should be sorry to have you think us in the least unwilling to receive suggestions. On the contrary, I only wish we had a few more friends who would take the initiative in making suggestions.

Now for my reply. The problem of publicity in America for an institution in China is one of the most difficult to solve. The members of our staff are so busy that it seems to be really impossible for them to provide this office with sufficiently vivid, concrete, human interest material to make up even a small sized quarterly news sheet. Every time that I come around to the preparation of an issue, I find myself like a spider required to spin his web out of his own interior. The spider, however, has an interior adapted to spinning webs, and I have not. The result is a certain sort of generality as a characteristic of our news sheet - the quality that you feel, and which you quite rightly think, is not satisfactory. I have to make up the news sheet out of the knowledge and impressions I have, and these are inevitably general rather than fresh, vivid, and concrete.

But this matter has another aspect. You as a visitor to the college and a one time member of the staff, desire the kind of information which relatively few of our thousands of readers would appreciate. When I called in conference some time ago publicity specialists here and handed them a number of our issues of the news sheet with requests for perfectly candid criticism and suggestions, they stated in substance, that the news sheet was excellent for persons already interested in the University, but that it would not be read by persons not already interested, because it pre-supposed such an interest and a certain amount of knowledge. They told me there was too much material in the quarterly, that it should be very much more of a display sheet, nearer in quality to advertising, and that there should be very few details in one issue. In other words, these

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Miss Haines.....#2

January 20, 1931

experts feel that the kind of quarterly we should issue is the kind which forces the person who takes it out of the cover to get some instantaneous impression to which he will react by a favorable attitude toward giving money. It is impossible to combine that sort of advertising display with the kind of intimate, family news letter which a few friends like you would like to see. In the case of the last printed matter we sent you (to which you refer in this letter) I prepared a rather elaborate and complete statement about the religious motives, ideals, and activities at Yenching and submitted it to our publicity counselors. They spoke very favorably of it except in one respect, that it was entirely too long. I then insisted that they take the material and prepare it in any way that they might see fit to make it successful for our purposes. They used about one-fifth of the material in my manuscript. Determined as I was to test their advice, I printed this in their revised form. On the whole, I would say that it was fairly successful. At the same time, under present financial conditions, we do not expect very much in direct response to any printed matter or letters. All organizations are suffering terribly. Therefore, when we find that \$1431 came in from persons favorably impressed with the sheet on the religious life of the University, we feel that it was fairly successful.

I have taken up several times through President Stuart, and also with Mr. Nash, of the Department of Journalism, directly, the question of sending us material prepared by the members of the staff of Journalism. We are now receiving a good deal of such material, but note what Mr. Nash says in regard to the matter - that the difficulty is in providing American readers with the kind of thing he is interested in reading about China, something "strange or novel". He says nothing strange or novel is happening at Yenching University. The most satisfactory thing about the University is that its life is perfectly normal, and that one suddenly transferred from an American university campus to that of Yenching, would not feel a very great change. I am, in connection with this correspondence, raising the question with President Stuart as to whether a more intimate news letter might be sent out from the University once or twice a year to a limited number of our friends who would really wish such a letter. One of the questions which will arise immediately is the cost of this additional piece of publicity material, since I feel it could not substitute for what we are now issuing to the general mailing list.

Some
people
can make
the
place
sound
interesting

We feel that the contrast between what you hear from Yenching and what you hear from the Omi Mission in Japan is perhaps, in large part, due to the difference in the sizes of the two institutions. When I taught at Canton Christian College from 1902-6, the so-called college consisted of an elementary school with about forty very badly prepared boys. The institution grew very slowly. In those days there was such an intimate relationship among the faculty members, and between teachers and students, that I look back upon them with the greatest satisfaction. I believe the sacrifice of this intimacy of relationship and feeling is absolutely unavoidable as an institution grows to Yenching's present enrollment of about 800 students, with 94 of these students doing post-graduate work, so that you have unavoidably something of the atmosphere of a large American university.

0819

Miss Haines.....#3

January 20, 1931

In regard to the fact that a young man came by airplane from Denver to Oklahoma, I am glad you mentioned this, for I wish to explain that the extravagance of an airplane trip is not part of our method. Doctor Stuart remained in New York just as late as possible to transact important business of the University. We had made for him several important engagements in California prior to his sailing, and one in Denver. There was one very wealthy man in the Southwest, whom he considered it extremely important to see personally. He, therefore, adopted the device of flying from Denver to the Southwest and thence to Los Angeles in order to conserve time. The young man to whom you refer, had to be with him on this hurried trip to the Southwest. Hence his airplane journey. We are, under present conditions, conserving every dollar possible in overhead. A very competent finance representative, who was to have begun working for the University in September, has instead, by his and our mutual agreement, retained his present position in order to avoid burdening us with his budget at a time when we feared the financial depression would prevent us from raising sufficient sums to make the percentage of cost as low as we felt it must be.

I earnestly hope I may have the pleasure at some time of meeting you personally. I am managing to get away from the office a little since my staff is now handling a great many details previously requiring my own attention. I do not know, however, when I shall be able to go as far as Oklahoma. I should feel very much at home there, since I was in charge of the Department of English at Southern Methodist University in Dallas from the opening of that institution until I gave up teaching in 1919. It would be a pleasure to come through the Southwest. Possibly I can arrange at some time a lecture trip which would cover the heavy traveling expense and thus enable me to visit Yenching friends so far away from New York. If this happens, I shall certainly look forward to meeting you and your mother.

Again thanking you for your interest, I remain,

Cordially yours,

Assistant to the President

Miss S. Deborah Haines
Fair Oaks Stock Farm
Akins, Oklahoma

ODW*KK
cc to JLS

0820

October 30th, 1934

Miss S. Deborah Haines,
5018 South 32 West Avenue,
Tulsa,
Oklahoma.

Dear Miss Haines:-

I am enclosing with this our receipt for your check
for \$12 dollars which came this morning.

Please accept our very hearty thanks for this substantial
evidence of your continued interest in the work which is going on at
Yenching. Recent letters from Dr Stuart tell us of the fine opening
this fall and the well prepared group of students taken in for the
freshman class. We try to hold the number each year down to a total of
800 students and this fall the number is 801. They have already started
to work with great earnestness. They realize their obligations to their
country under these trying times and are seriously making the effort to
get ready for their responsibilities. I wish you might visit China and see
the lovely campus and the students at work. I am sending you under
separate cover a new map of the campus which will give you some idea of how
it looks now. I am also enclosing with this a little booklet by William
Hung which gives a bit of campus historical background.

Assuring you of our appreciation of your gift at this time,

I am,

Very sincerely,

~~William Hung~~ Gist Gee
Vice President.

0821

To aid YENCHING UNIVERSITY of Peking, China, in carrying forward its Christian educational activity ~~and in consideration of the securing, by representatives of this University, of gifts from others for this purpose,~~ I am sending herewith:

A cash gift in the amount of \$ 312.00

A pledge in the amount of \$ _____, to be paid by me in accordance with the plan checked below:

- In annual payments of \$ _____ each, beginning _____ (date)
 In semi-annual payments of \$ _____ each, beginning _____ (date)
 In quarterly payments of \$ _____ each, beginning _____ (date)
 At my convenience, on or before _____ (date)

Signed S. Deborah Haines

Street 5016 So 32 W. Ave

City and State Tulsa Okla

Date Oct 27, 1934

Full name of my local church:

Cardinal Community

Please remit to the order of E. M. MCBRIER, Treasurer, Yenching University, 150 Fifth Avenue, New York City.

NOTE:—I shall expect to be reminded previous to due dates no (yes or no)

0822

December 26, 1945

Miss Deborah S. Haines
723 Asp Avenue
Norman, Oklahoma

My dear Miss Haines:

Thank you very much for your generous gift toward the rehabilitation of Yenching University at Peiping, official receipt for which is enclosed. I shall be glad to report your gift to Dr. Stuart and assure you it will afford him much joy to know that the contributions of loyal Yenching friends continue to come in.

As I believe you are interested in Dr. William Hung, you will be pleased to know that he is one of the two or three whom Dr. Stuart left in charge of the campus during his absence in America for a few months.

With best wishes for the New Year,

Sincerely yours,

EMMcB:GC
encl.

Treasurer

0823

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